

OIL TERMINALS/TRANSPORTATION SESSION

SEPTEMBER 6 - OCTOBER 4, 2003

DELEGATE BIOGRAPHIES

VLADIMIR V. CHUTCHENKO

General Director

Seaport "Vitino"

St. Petersburg, Russian Federation

<http://www.vitino.ru>

Seaport "Vitino", located on the White Sea in the Murmansk region, is the first and only oil terminal in the Russian Federation constructed with private investment. A black oil port, Vitino loads oil onto ships with destinations to export markets. As the general director, Mr. Chutchenko's responsibilities include the management of port operations, environmental safety, efficiency, standardization, and quality assurance. His short term goals for the port include an increase in volume from 2.78 million tons in 2002 to 4 million tons. He wishes to observe American best practices in environmental safety and quality assurance, terminal construction and operation, and accepted norms and standards.

VYACHESLAV V. GAVRILOV

Deputy Administrator

Ministry of Transportation of the Russian Federation

Regulatory Department - Seaport Activities

Moscow, Russian Federation

<http://www.morflot.ru>

Commonly known as Mintrans, the Russian Ministry of Transportation is the federal agency responsible for state policy in all sectors of Russia's transportation system. Specifically, Mr. GavriloV assists in the control and management of Russia's port system and enforces antitrust regulations. He states that Russia's oil terminals and seaports are in need of modern management techniques and admits that implementation of policies are excessively difficult. Therefore, he is interested in observing American organizational methods, efficient organization, and economics of oil transportation and handling.

SERGEY E. GUBSKIY

Manager, Ship-to-Ship Department

Murmansk Shipping Company

Murmansk, Russian Federation

<http://www.msco.ru>

In 1998, Lukoil acquired the Murmansk Shipping Company in order to develop a technological scheme of oil transportation from the Timan-Pechora oil fields in northern Russia. Mr. Gubskiy coordinates the transfer of crude oil cargo between vessels of various sizes in the absence of an offshore oil terminal. Currently, the construction of an oil terminal in the Arctic Ocean is underway and set to go online in 2004.

VLADIMIR N. MELIKHOV

General Director

Vostochny Oil-Chemical Terminal

Nakhodka, Russian Federation

Mr. Melikhov manages the everyday operations of this newly constructed terminal located in the Far East of Russia in Primorskiy Krai. A technical specialist by training, he is seeking solutions in terminal design and construction, equipment procurement and installation, and storage and handling technology. In addition, Mr. Melikhov has placed particular attention on environmental protection and port safety. He is also interested in observing techniques and facilities that handle methanol.

RAMIL F. MIRKHAZOV

Manager of Oil, Gas and Petroleum Products Sales Department
Rosneft-Sakhalinmorneftegaz
Yuzhno-Sakhalinsk, Russian Federation

Mr. Mirkhazov manages the sales of oil, gas, and petroleum products within this large Russian integrated oil company on Sakhalin Island. His responsibilities include petroleum delivery to intermediate storage depots using various agents, railway carriers, and charters. He also coordinates the operations of tank farms and their reconstruction. As a downstream specialist, his responsibilities are increasingly moving to midstream production, therefore Mr. Mirkhazov seeks to observe American practices on planning, constructing, and operating an oil terminal. He is also interested in new technologies in tank farm management and offshore mooring, particularly for tankers up to 50,000 dwt.

ALEXANDER M. PANIN

Chief Project Engineer & Project Director
[LENMORNIIPROEKT](#)
St. Petersburg, Russian Federation

Founded in 1885, LENMORNIIPROEKT is an ISO 9001 certified research and development firm that conducts design and survey work, environmental impact assessments, and research in the field of sea transport. A major center for integrated design of seaports, Mr. Panin manages design work and is the contracts coordinator for research and development. Presently Mr. Panin is the chief project engineer and project director for the construction of new ports in the Gulf of Finland and new port facilities for the Sakhalin I and II projects. Mr. Panin's designs were used to construct the Primorsk, Ust-Luga, and Vostochniy oil terminals. He seeks to become acquainted with American business techniques so as to increase possibilities for cooperation between LENMORNIIPROEKT and their U.S. counterpart organizations.

NIKOLAY I. PANKOV

Chief Engineer
Special Oil Terminal "Primorsk", a subsidiary of Transneft
Primorsk, Russian Federation

Since Russia has stopped exporting oil through the Latvian port of Ventspils, Transneft is utilizing its own export capabilities at the newly built Primorsk oil terminal located near St. Petersburg. Mr. Pankov's position at Primorsk is primarily technological in scope, by determining the direction of research and development and design solutions, but he also manages contracts with foreign firms providing design and equipment solutions. He is also responsible for technological human resource development and the introduction of standards throughout the terminal. Mr. Pankov is interested in meeting American firms to compare terminal management techniques to assist him in applying ISO-9000, 18000, and 19000 requirements.

VALERY D. PILGUY

Head of Division of Oil and Gas Projects
Ministry of Fuel, Energy & Housing-Communal Services
The Government of the Territory of Khabarovsk
Khabarovsk, Russian Federation

The Khabarovsk Ministry of Fuel, Energy and Housing-Communal Services coordinates oil and gas activities in the Territory as well as related Sakhalin shelf development projects and programs. Mr. Pilguy collaborates with all corporations that have interests in the Territory, and coordinates foreign relations and assists companies in Khabarovsk to participate in Sakhalin shelf projects as contractors and service providers. He has found that the differences in understanding energy infrastructure construction issues between Western and Russian energy companies and has become a considerable barrier to progress. Through the observation of American and Western techniques of construction and maintenance of onshore and offshore terminals, Mr. Pilguy will allow the local government to effectively control and coordinate construction of such projects.

YURIY V. POPOV, PH.D.

Main Engineer

Chernomortransneft, a subsidiary of Transneft

Novorossiysk, Russian Federation

Dr. Popov is the main engineer for the Novorossiysk Oil Terminal which exports Russian oil through the Transneft pipeline system and Kazakh oil through the Caspian Pipeline Consortium. As the main engineer, Dr. Popov oversees the Sheskhari tank farm, which has deep-water moorings capable of harboring ocean vessels, automatic filling systems for tankers, cargo registration, and powerful purification equipment. Dr. Popov is interested in visiting American oil terminals to observe daily operations, as well as become familiar with equipment suppliers for future expansion and reconstruction considerations.

ANDREY I. ZHGILEV

First Deputy General Director

Rosneft-Nakhodkanefteproduct

Nakhodka, Russian Federation

Mr. Zhgilev assists the general director in matters of terminal reconstruction, rehabilitation and modernization. In addition, he introduces new engineering techniques and coordinates the firm's research and development tasks. Mr. Zhgilev is particularly interested in understanding how American oil terminals operate and how they are designed. In the near future Mr. Zhgilev will need to construct a new pier and is seeking suppliers for this project as well for future expansion of the terminal. He is also overseeing the future construction of a new port set to open in 2010.

TALGAT B. ABYLGAZIN

Director

Aktau Sea Trade Port

Aktau, Kazakhstan

The Aktau Sea Trade Port is Kazakhstan's only commercial port on the Caspian Sea. Under the directorship of Mr. Abylgazin, the port received ISO 9001 certification and attained status as a free economic zone. Also serving as an oil terminal, Mr. Abylgazin is focused on increasing the capabilities of the port's oil terminal to meet the current production of crude oil in the Republic. In particular, he is interested in constructing submerged turret loading platforms and single buoy mooring platforms, as well as offshore structures to accommodate larger vessels. Due to the growth of the oil industry in western Kazakhstan, as well as the construction of the Baku-Tbilisi-Ceyhan pipeline, the Aktau Sea Trade Port is in its third stage of expansion and is currently focusing on increasing its crude oil capacity. Future considerations include the construction of a new harbor and tank farms. Mr. Abylgazin speaks English fluently.

KLARA G. RAKHMETOVA, PH.D.

Director, Department for Pipeline Transportation Development

KazMunayGas

Astana, Kazakhstan

KazMunayGas is Kazakhstan's vertically integrated oil and gas company that controls all upstream, midstream, and downstream operations. Dr. Rakhmetova is the director of the department responsible for planning and designing the transportation of oil and gas throughout the republic and to export markets. In particular, she seeks to develop a network of subsea pipelines to line the floor of the Caspian Sea for the proposed Trans-Caspian Transportation System. She is also planning the development of offshore oil terminals to facilitate the distribution of hydrocarbons from the Kashagan field. Dr. Rakhmetova has some English language skills.

RAUF G. VELIYEV

Deputy Managing Director – Foreign Relations and Marketing
Caspian Marine Oil Fleet “Kaspmorneftflot”, a subsidiary of SOCAR
Baku, Azerbaijan

As the biggest shipping company in Azerbaijan, Kaspmorneftflot provides assistance during the development of offshore fields and is used to supply offshore production oil platforms. Mr. Veliyev is responsible for relations with foreign companies and prospective partners, and seeks to create long-lasting relationships with potential partners during his time in the United States. Mr. Veliyev is known to be a manager with flexible and dynamic qualities that seeks to adapt management techniques that he observes during this program. He has a very good knowledge of English.

PAATA A. TSERETELI

Manager of Oil and Gas Collection and Transportation
Gruzneft (Georgian Oil)
Tbilisi, Georgia

Mr. Tsereteli is primarily responsible for the technical aspects of operations in the collection and transportation of oil and gas. At terminal points, he manages the testing and monitoring of production as well as loss control. Among the challenges Mr. Tsereteli faces on a daily basis, non-conformity to international standards, rapid depreciation of terminal equipment, and lack of documentation. He feels that American companies could provide valuable insight and guidance in those issues. New offshore field development in the Black Sea off the Georgian coastline, together with increased activity at Georgia’s largest terminal in Batumi, require Mr. Tsereteli to observe new procedures and make valuable contacts.

OLEKSANDR D. MELESCHUK

Chief of Service Tanks, Sea Moorings and Railway Oil Terminals
Druzhba of Ukrtransnafta
Lviv, Ukraine

Mr. Meleschuk has worked 25 years on the Druzhba pipeline as an oil pipelines engineer and has recently joined the Ukrainian-owned segment of the Transneft Druzhba pipeline to coordinate the repair and construction of tanks, sea moorings, and railway petroleum terminals. Currently, Mr. Meleschuk is involved in the Euro-Asian Oil Transportation Corridor, (<http://www.ukrtransnafta.com.ua/eng/eantk/>) an intensive modernization development program to deliver Caspian crude to European markets. In particular, he is interested in observing American project management in the design of oil terminals and tank farms for second-phase expansion considerations in the Ukrainian terminals of Pivdenny and Brody.

VASYL L. TRYCHUK

Chief Project Engineer
Institute of Oil Transportation
Kiev, Ukraine
<http://www.iot.kiev.ua>

Mr. Trynchuk designs and constructs oil terminals, and is the chief engineer for projects such as the reconstruction of an oil transfer station in Aktau, Kazakhstan and the reconstruction of an oil terminal in Feodosiya, Ukraine. To complement his considerable engineering experience, Mr. Trynchuk seeks to increase his capabilities in organizing technical and financial aspects of project management, as well as familiarize himself with U.S. standards on design and construction of oil terminals. As his company is seeking to enter the international design service market, attaining documentation on the application of standards may allow possible partnership with American design companies.